



# 2015 Annual Report

## **Our Vision**

Members will view Amigos as indispensable in strengthening their ability to serve their communities.

## **Our Mission**

Unite libraries for action and strength in service to their communities.

# FY2015 Board of Directors

The Amigos Board of Directors, comprised of nine librarians, three independent directors and the President and CEO, provides leadership, defines strategic direction, and establishes policies to guide the organization's conduct.



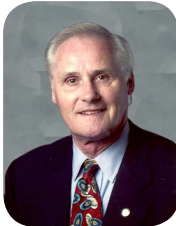
**Carla Stoffle, Chair**  
School of Information Resources and  
Library Science, University of Arizona  
(Tucson, AZ)



**Ruben Aragon**  
New Mexico Highlands  
University (Las Vegas, NM)



**Linda Morgan Davis**  
Albuquerque/Bernalillo County  
Library System (Albuquerque, NM)



**Oliver Delaney**  
Independent Director  
(Oklahoma City, OK)



**Robin Fradenburgh**  
University of Texas at  
Austin (Austin, TX)



**Jennifer Goodson**  
Fort Smith Public Library  
(Fort Smith, AR)



**Liz MacDonald**  
Lindenwood University  
(St. Charles, MO)



**Gretchen McCord, Secretary**  
Independent Director  
(Smithville, TX)



**Polly McCord**  
University of The Incarnate  
Word (San Antonio, TX)



**Steve Potter, Vice Chair**  
Mid-Continent Public  
Library (Independence, MO)



**Craig Stephenson, Treasurer**  
Independent Director  
(Ponca City, OK)



**Lisa Wells**  
Pioneer Library System  
(Norman, OK)



**Bonnie Juergens, Ex Officio**  
Amigos Library Services  
(Dallas, TX)

# Members Serving Members

## Amigos Committees & Task Forces

### Executive Committee

- Carla Stoffle, Chair, School of Information Resources and Library Science, University of Arizona (Tucson, AZ)
- Steve Potter, Vice Chair, Mid-Continent Public Library (Independence, MO)
- Gretchen McCord, Secretary, Independent Director (Smithville, TX)
- Craig Stephenson, Treasurer, Independent Director (Ponca City, OK)
- Staff Liaison: Bonnie Juergens

### Budget and Finance Committee

- Craig Stephenson, Chair, Independent Director (Ponca City, OK)
- Ruben Aragon, New Mexico Highlands University (Las Vegas, NM)
- Robin Fradenburgh, University of Texas at Austin (Austin, TX)
- Staff Liaison: Charles Cason

### Amigos Fellowship and Opportunity Awards

#### Selection Committee

- Melissa Atkinson, Chair, Abilene Christian University (Abilene, TX)
- Linda Morgan Davis, Albuquerque/Bernalillo County Library System (Albuquerque, NM)
- David Eckert, Crowley Ridge Regional Library (Jonesboro, AR)
- Steven Edscorn, Northeastern State University (Tahlequah, OK)
- Karen Grondin, Grand Canyon University (Phoenix, AZ)
- Janet Romine, Truman State University (Kirksville, MO)
- Staff Liaison: Tracy Byerly

### Amigos Nominating Committee

- Jennifer Goodson, Chair, Fort Smith Public Library (Fort Smith, AR)
- Angela Creel-Erb, Arizona Western University (Yuma, AZ)
- Staff Liaison: Trisha Mooney

### Amigos Officers Nomination Task Force

- Polly McCord, Chair, University of the Incarnate Word (San Antonio, TX)
- Robin Fradenburgh, University of Texas at Austin (Austin, TX)
- Linda Morgan Davis, Albuquerque/Bernalillo County Library System (Albuquerque, NM)
- Staff Liaison: Trisha Mooney

# FY2015 Highlights

## Member Benefits

Amigos Members continued to benefit from strong collaborative programs. These include both direct and indirect discount services from leading vendors; continuing education opportunities; the Amigos Job Bank, and many more.

Participation in Know & Go Updates continues to be an important benefit of Amigos membership.

Additional member benefits include:

- Registration for all Amigos topical online conferences. Amigos conducted four such conferences in FY2015.
- Simultaneous-user subscriptions to the American Library Association's RDA Toolkit. We cover the cost of an RDA Toolkit subscription with one simultaneous user for each Amigos Member.

## Members Gaining Knowledge

Amigos Members continue to extend their knowledge of the library profession through courses offered by Amigos.

Our growing course catalog lists 167 courses. We hosted 34 Know & Go Updates on 22 topics for 328 participants. The annual Amigos Member Conference, held May 13 - 14, 2015, hosted 841 attendees representing 144 institutions.

Amigos staff conducted 69 fee-based training sessions for 778 participants, and hosted 1,836 participants for a series of four online topical conferences held in FY2015.

## Members Maximizing Resources

Amigos Members continued to benefit from 85 partnerships with leading providers of electronic databases, electronic journals, e-books and library technologies as well as library and archival supplies and services. Members achieve cost savings and convenience when purchasing from any of our 85 vendor partners.

Eleven new vendor partners and 16 new products were added in FY2015. New partners include Artstor, American Society of Mechanical Engineers, Bloomsbury Publishing, BoardDocs, Digitalia, Docuseek2, PolicyMap, Pronunciator Language Learning, OrangeBoy, Inc., SIPX, and Total Boox.

Fourteen vendor partners participated as sponsors of the 2015 Amigos Member Conference:

Association for Computing Machinery, Atlas Systems, Duke University Press, Emerald, IGI Global, Lexis Nexis, Maney Publishing, McGrawHill Education, Oxford University Press, Project Muse, SAGE, Skillsoft, Books24x7, Springer, and Taylor & Francis.

## Members Sharing

Two Amigos programs continued to ensure the cost-effectiveness of borrowing and lending among libraries: the Amigos reciprocal borrowing agreements and the Trans-Amigos Express (TAE) regional courier service. Libraries participating in reciprocal agreements gain access to no-charge loans and copies from almost 400 Amigos Member libraries and nearly 200 libraries in the western and midwestern U.S.

In FY2015, 260 TAE participants shipped more than 660,000 items through the courier service for an estimated total savings of more than \$400,000.

In Texas, the courier service is known as TExpress. TExpress is a partnership between the Texas State Library and Archives Commission and Amigos that is dedicated to providing low-cost courier service to Texas libraries.

A significant expansion of TAE was achieved in FY2014 through connections to the Kansas Library Express and to MOBIUS in Missouri. Combined with the previous year's connection to the Mid-America Library Alliance based in Kansas City, MO, TAE's reach now extends from Arkansas, New Mexico, Oklahoma, and Texas to more than 650 libraries across Kansas, Missouri, Iowa, and Illinois.

## Members Exploring and Reporting

Through the Fellowship and Opportunity Award, Amigos awards up to \$10,000 each year to Amigos member libraries to fund innovative research and development projects. To date, we have awarded over \$120,000. A key aspect of the program is sharing the experiences of members with other members. Final project reports as submitted by award recipients from previous years are posted to the Amigos website.

Recipients of FY2015 awards:

- Katie Peery and Peace Williamson  
University of Texas at Arlington Libraries, Arlington, TX  
Project Title: Innovation Beyond the Stacks: UT Arlington Libraries Delivers the Digital Audio Experience Studio
- J.B. Hill  
University of Arkansas at Little Rock, Little Rock, AR  
Project Title: Developing a GIS Resource Service at a Community-Engaged Metropolitan University

## From the Chair & Chief Executive Officer

Carla Stoffle and Bonnie Juergens

FY2015 was another busy year for members as they learned, shared, and saved expenses by participating in Amigos programs.

Staff from member libraries expanded their knowledge by participating in Amigos' many educational programs. Amigos hosted 34 free Know & Go sessions on 22 topics and conducted 69 fee-based training sessions for almost 800 participants. Four live online topical conferences and the annual live online Amigos Member Conference resulted in collective attendance of 2,677. Members saved about *one hundred fifty thousand dollars* compared to list price for these learning activities. Amigos seeks to engage additional personnel from member libraries with the reminder that our live online conferences are free to members and can be attended individually or with a group of local colleagues. The professional engagement is lively during these high quality learning events!

Amigos Members share in a variety of ways. Approximately 400 members continue to save money by participating in the long-standing Amigos Reciprocal Lending Agreement, and 260 participating libraries shipped 660,000+ items through the courier service for an estimated total savings of *over four hundred thousand dollars* in shipping costs.

Members benefited from 85 partnerships with leading providers of electronic databases and journals, e-books, software services, and supplies. Eleven of these vendor partnerships along with 16 new products were added during the year. Purchases through Amigos provided convenience as well as collective cost savings of *five million, one hundred sixty-five thousand, five hundred twenty dollars*.

Along with no-fee attendance at Know & Go sessions and live online conferences, the Amigos Board of Directors expanded member benefits to include one free simultaneous-user RDA Toolkit Subscription per member library per year. These benefits save library expenses while reinforcing the collaborative commitment to sharing information and expertise, helping educate knowledge workers, and supporting library-related standards such as RDA.

Our recent development of the Amigos eShelf<sup>SM</sup> Service, an e-book distribution platform that observes the principles of the ReadersFirst initiative, lays the groundwork for members to benefit in many ways. Purchasing desired e-content at reduced prices; controlling the metadata and access components of library-supplied e-content; and retaining the freedom to host with Amigos or elsewhere all represent important steps forward in the evolving e-content distribution environment.

Sharing solutions as well as resources, the members of Amigos continue to deliver needed services while containing costs. Working together, members leverage collective strength to benefit each in serving the local clientele. We continue to demonstrate that collaboration holds answers to questions we have yet to ask.

# Financial Report

## Statement of Financial Position June 30, 2015 and 2014

<b>ASSETS</b>	<u>2015</u>	<u>2014</u>
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$3,235,533	\$2,221,167
Accounts receivable from participating institutions and companies, net	1,950,464	1,894,899
Investments	7,821,253	10,030,093
Due from NEH	-	4,317
Prepaid expenses	72,014	50,885
Inventory	18,689	24,648
Total current assets	<u>13,097,953</u>	<u>14,226,009</u>
<b>PROPERTY AND EQUIPMENT</b>		
Computer service equipment	127,332	126,119
Office furniture and equipment	67,172	23,615
Software	327,714	319,295
Total property and equipment	<u>522,218</u>	<u>469,029</u>
Less accumulated depreciation	<u>(371,455)</u>	<u>(334,343)</u>
Net property and equipment	<u>150,763</u>	<u>134,686</u>
<b>OTHER ASSETS</b>		
Deposits	<u>11,375</u>	<u>11,375</u>
<b>TOTAL ASSETS</b>	<u><b>\$13,260,091</b></u>	<u><b>\$14,372,070</b></u>

### LIABILITIES AND NET ASSETS

<b>CURRENT LIABILITIES</b>		
Accounts payable and accrued liabilities	\$ 4,851,492	\$ 4,852,815
Unearned operating revenues	<u>1,287,707</u>	<u>1,125,800</u>
Total current liabilities	<u>6,139,199</u>	<u>5,978,615</u>
<b>NET ASSETS</b>		
Unrestricted	<u>7,120,892</u>	<u>8,393,455</u>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<u><b>\$13,260,091</b></u>	<u><b>\$14,372,070</b></u>

## Statement of Activities and Changes in Net Assets for the Years Ended June 30, 2015 and 2014

	<u>2015</u>	<u>2014</u>
<b>UNRESTRICTED REVENUES</b>		
Member fees	\$ 1,036,604	\$ 1,187,842
Amigos services	14,354,267	15,837,963
Investment income	262,074	261,246
Realized gain on investment	905,139	305,375
NEH training - grant	75,000	94,609
NEH training - non-grant	-	12,400
Total unrestricted revenues	<u>16,633,084</u>	<u>17,699,435</u>
<b>EXPENSES</b>		
Amigos services	16,623,585	17,167,111
NEH training - grant	-	299,723
Total expenses	<u>16,623,585</u>	<u>17,466,834</u>
<b>Change in Unrestricted Net Assets from Operations</b>	9,499	232,601
Unrealized Gain (Loss) on investments	<u>(1,282,062)</u>	<u>800,267</u>
<b>Total Increase (Decrease) in Net Assets</b>	<u>(1,272,563)</u>	<u>1,032,868</u>
<b>Net Assets, beginning of year</b>	<u>8,393,455</u>	<u>7,360,587</u>
<b>Net Assets, end of year</b>	<u><b>\$ 7,120,892</b></u>	<u><b>\$ 8,393,455</b></u>